

December 1, 2023

Sheriff Rick Ramsay
Monroe County Sheriff's Office
5525 College Road
Key West, FL 33040

Sheriff Ramsay:

Thank you very much for your interest in The Southern Group of Florida, Inc. (The Southern Group). We appreciate the opportunity to provide lobbying services to Monroe County Sheriff's Office (MCSO) in Florida. The Southern Group is committed to providing the highest level of service in furtherance of your goals. This agreement will describe the terms under which that representation will occur.

You have asked that we represent MCSO before the legislative and executive branches of Florida government, as well as local governments, as outlined below:

Local Advocacy

- Serve as an additional resource for MCSO at the local level, coordinating political and policy issues across the Florida Keys, identifying opportunities for the Sheriff to meet with visiting stakeholders, and serving as a liaison between other municipalities on policy issues.

State Level Advocacy

- Work with MCSO to solidify legislative priorities for the 2024 Legislative Session and move those priorities forward.
- Work with the MCSO leadership team to identify and react to bills and/or amendments that would positively or negatively impact MCSO.
- Assist MCSO with state agency coordination, including with the Florida Department of Transportation (FDOT) as needed.
- Should visits to Tallahassee be required or should MCSO travel to Tallahassee for Florida Keys Day (January 25th), The Southern Group will organize schedules and necessary meetings.

Tracking & Monitoring

- Each week during session, MCSO will receive an industry report outlining relevant bills and committee actions.
- The Southern Group team would also focus tracking and monitoring efforts on MCSO's needs, specifically, helping to identify bills that may be problematic earlier in the process.

Advancement of The Law Enforcement & Corrections Retention Act

- The Southern Group will work with MCSO to finalize the proposed FRS pension language to be filed during the 2024 Legislative Session.
- This will include finalizing bill sponsors and language, moving the bill through the legislative process, and coordinating with other stakeholders to build sufficient support for the requested change.
- The Southern Group will also engage leadership in the House & Senate to garner support for our effort as well as The Governor's Office to ensure that if the policy proposal is successful, it has support from the Executive.

The entire team of The Southern Group's lobbyists will be available to advance the interests of MCSO. You may wish to review in detail the qualifications of the team at www.thesoutherngroup.com. However, in order to ensure that your needs are efficiently and fully addressed, I will be the primary contact for this representation. If I should ever be unavailable, I would encourage you to contact Nelson Diaz or Clark Smith. Our contact information is reflected on the attached sheet.

In exchange for these services, MCSO has agreed to pay The Southern Group \$2,500 per month, for 12-months, beginning December 1, 2023 to November 30, 2024. The Southern Group will send an invoice on the first of each month for the current month's services and payment is due by the end of each month. Our preferred method of payment is ACH or wire transfer. Otherwise, all payments should be remitted to P.O. Box 10570, Tallahassee, FL 32302. MCSO may terminate this Agreement prior to the expiration thereof and all fees then due and owing, in addition to all fees due and owing for the remainder of the term of the Agreement, shall be paid within 30 days. This agreement may only be modified in writing, signed, and executed by both parties; electronic mail or communication shall not suffice to modify this agreement. Costs directly attributable to the performance of this work will be billed in addition to the monthly retainer, and these costs may include travel, lobbyist registration fees, and other expenses incurred on behalf of MCSO. No monthly costs that in the aggregate exceed \$100 will be incurred without your prior approval.

Also, by signing below, you agree that you will complete any forms necessary to comply with lobbyist registration requirements under Florida law that may arise as a result of our representation of MCSO during the term of this contract or after its termination should reporting periods overlap.

Please be aware that Florida has a lobbying fee disclosure law that requires quarterly disclosure of fees. It should also be noted that The Southern Group has affiliated offices in other states and within the state of Florida. The Southern Group has a policy of declining representation of clients when that representation would immediately create a direct conflict with other clients that The Southern Group currently represents. You have retained The Southern Group for representation in Florida, and we know of no conflicts with our current

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clients. In order to ensure the candor and trust in our relationship that forms the basis of effective representation, it is the policy of The Southern Group to keep confidential within each office all information about your business interests and strategies.

I believe the above reflects our understanding. If it does, please sign this agreement and return with the completed client information, which is enclosed. I appreciate your attention to this matter and look forward to working with you. Please never hesitate to contact me if we can assist MCSO in any way.

Sincerely,



Kate DeLoach

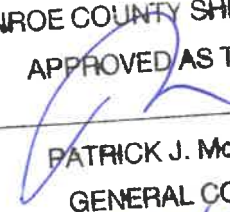
Enclosures



For Monroe County Sheriff's Office

Dec. 20th / 23
Date

MONROE COUNTY SHERIFF'S OFFICE
APPROVED AS TO FORM:



PATRICK J. McCULLAH
GENERAL COUNSEL

DATE: 12/19/2023